

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549**

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): August 01, 2022

CAPSTAR FINANCIAL HOLDINGS, INC.

(Exact name of Registrant as Specified in Its Charter)

Tennessee
(State or Other Jurisdiction
of Incorporation)

001-37886
(Commission File Number)

81-1527911
(IRS Employer
Identification No.)

1201 Demonbreun Street, Suite 700
Nashville, Tennessee
(Address of Principal Executive Offices)

37203
(Zip Code)

Registrant's Telephone Number, Including Area Code: 615 732-6400

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, \$1.00 par value per share	CSTR	NASDAQ Global Select Market

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§ 230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§ 240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 7.01 Regulation FD Disclosure

Representatives of CapStar Financial Holdings, Inc. will participate in the KBW Community Bank Investor Conference on August 1, 2022. A copy of the presentation that will be used in the investor meetings is furnished as Exhibit 99.1 to this Current Report on Form 8-K and is incorporated herein by reference.

The presentation furnished as Exhibit 99.1 to this Current Report on Form 8-K contains information regarding a letter of intent entered into on July 28, 2022 to sell \$64.8 million of Tri-Net loans previously held for sale. Those loans will be sold at a loss of approximately \$1.2 million after tax. Upon finalizing this sale in the third quarter of 2022, the Company will have approximately \$33.5 million remaining of closed or unclosed Tri-Net loans. As previously communicated, the Company has paused further commitments early in the third quarter of 2022 and will only restart originations when clear indications of market stabilization and liquidity normalization are observed.

Item 9.01 Financial Statements and Exhibits**Exhibit Number****Description**

99.1 [Presentation by CapStar Financial Holdings, Inc. on August 1, 2022](#)

104 Cover Page Interactive Data File (embedded within the Inline XBRL document).

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CAPSTAR FINANCIAL HOLDINGS, INC.

Date: August 1, 2022

By: /s/ Michael J. Fowler
Michael J. Fowler
Chief Financial Officer
(Principal Financial Officer)



CAPSTAR

3Q22 Investor Presentation

Disclosures

FORWARD-LOOKING STATEMENTS

This investor presentation contains forward-looking statements, as defined by federal securities laws, including statements about CapStar Financial Holdings, Inc. ("CapStar") and its financial outlook and business environment. All statements, other than statements of historical fact, included in this release and any oral statements made regarding the subject of this release, including in the conference call referenced herein, that address activities, events or developments that the Company expects, believes or anticipates will or may occur in the future are "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, and are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. The words "expect", "anticipate", "intend", "may", "should", "plan", "believe", "seek", "estimate" and similar expressions are intended to identify such forward-looking statements, but other statements not based on historical information may also be considered forward-looking statements. These forward-looking statements are subject to known and unknown risks, uncertainties and other factors that could cause the actual results to differ materially from the statements, including, but not limited to: (I) deterioration in the financial condition of borrowers of the Company and its subsidiaries, resulting in significant increases in loan losses and provisions for those losses; (II) the effects of the emergence of widespread health emergencies or pandemics, including the magnitude and duration of the Covid-19 pandemic and its impact on general economic and financial market conditions and on the Company's customer's business, results of operations, asset quality and financial condition; (III) the ability to grow and retain low-cost, core deposits and retain large, uninsured deposits, including during times when the Company is seeking to lower rates it pays on deposits; (IV) the impact of competition with other financial institutions, including pricing pressures and the resulting impact on the Company's results, including as a result of compression to net interest margin; (V) fluctuations or differences in interest rates on loans or deposits from those that the Company is modeling or anticipating, including as a result of the Company's inability to better match deposit rates with the changes in the short term rate environment, or that affect the yield curve; (VI) difficulties and delays in integrating required businesses or fully realizing cost savings or other benefits from acquisitions; (VII) the Company's ability to profitably grow its business and successfully execute on its business plans; (VIII) any matter that would cause the Company to conclude that there was impairment of any asset, including goodwill or other intangible assets; (IX) the vulnerability of the Company's network and online banking portals, and the systems of customers or parties with whom the Company contracts, to unauthorized access, computer viruses, phishing schemes, spam attacks, human error, natural disasters, power loss and other security breaches; (X) the availability of and access to capital; (XI) adverse results (including costs, fines, reputational harm, inability to obtain necessary approvals, and/or other negative affects) from current or future litigation, regulatory examinations or other legal and/or regulatory actions, including as a result of the Company's participation in and execution of government programs related to the Covid-19 pandemic; and (XII) general competitive, economic, political and market conditions. Additional factors which could affect the forward-looking statements can be found in the Company's Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, and Current Reports on Form 8-K, filed with the SEC. The Company disclaims any obligation to update or revise any forward-looking statements contained in this press release (we speak only as of the date hereof), whether as a result of new information, future events, or otherwise.

NON-GAAP MEASURES

This investor presentation includes financial information determined by methods other than in accordance with generally accepted accounting principles ("GAAP"). This financial information includes certain operating performance measures, which exclude merger-related and other charges that are not considered part of recurring operations. Such measures include: "Efficiency ratio – operating," "Expenses – operating," "Earnings per share – operating," "Diluted earnings per share – operating," "Tangible book value per share," "Return on common equity – operating," "Return on tangible common equity – operating," "Return on assets – operating," and "Tangible common equity to tangible assets." Management has included these non-GAAP measures because it believes these measures may provide useful supplemental information for evaluating CapStar's underlying performance trends. Further, management uses these measures in managing and evaluating CapStar's business and intends to refer to them in discussions about our operations and performance. Operating performance measures should be viewed in addition to, and not as an alternative to or substitute for, measures determined in accordance with GAAP, and are not necessarily comparable to non-GAAP measures that may be presented by other companies. To the extent applicable, reconciliations of these non-GAAP measures to the most directly comparable GAAP measures can be found in the 'Non-GAAP Reconciliation Tables' included in the exhibits to this presentation.

CapStar Overview



Mission: To win long-term relationships and positively impact our customers' lives by setting the standard in *Guidance, Responsiveness, Flexibility, and Service.*



S&P Global
Market Intelligence
#18 Large Community Bank in the Country

RAYMOND JAMES®
2021 Community Bankers Cup Award Winner



- Experienced and shareholder-oriented management team
- Favorable geographic market position
- Performance and growth-oriented bank

Market Data

Ticker	CSTR
Price ⁽¹⁾	\$21.01
Market Cap ⁽¹⁾	\$461MM
P/2023 CE ⁽²⁾	10.2
P/TBV ⁽¹⁾	148%
Avg. Daily Vol. (30d)	54,357
Insider Ownership ⁽³⁾	8.6%
Institutional Ownership ⁽³⁾	44.5%
Dividend Yield ⁽¹⁾	1.9%

2Q22 Snapshot

Dollars in Millions

BALANCE SHEET (EOP)

Total Assets	\$3,097
Total Loans HFI (Excl PPP)	\$2,234
Total Deposits	\$2,631

CAPITAL RATIOS

TE / TA	10.19%
CET 1 Ratio	12.87%
Total RBC Ratio	14.79%

ASSET QUALITY

NCOs / Average Loans ⁽⁴⁾	0.00%
NPAs / Loans HFI + OREO	0.11%
Texas Ratio ⁽⁵⁾	0.82%

(1) Source S&P Capital IQ; Market data as of 7/29/2022
 (2) Price/2023 consensus EPS
 (3) Based on the proxy statement (Schedule 14A) dated 3/10/2022
 (4) Annualized
 (5) Texas ratio defined as: (NPAs + Loans > 90 Days) / (Tangible Common Equity + ALLL)

CapStar is a market leading financial services provider with an accelerating profitability and growth profile

<i>AT A GLANCE</i>	<i>2022</i>	1.28% ROA	1.29% Bank Only ROA	\$1.80 EPS Annualized ⁽¹⁾	\$1.72 Bank Only EPS Annualized ⁽¹⁾	\$21.01 Price per Share
		<i>2019⁽²⁾</i>	1.21% ROA	0.99% Bank Only ROA	\$1.31 EPS	\$1.00 Bank Only EPS

(1) 2022 EPS of 2Q22 EPS \$0.45 Annualized and 2Q22 Bank Only EPS of \$0.43 Annualized; Bank Only excludes Government Guaranteed Lending, Mortgage, Tri-Net, and PPP

(2) Operating results are non-GAAP financial measures that adjust GAAP reported net income and other metrics for certain income and expense items

See the non-GAAP reconciliation calculations included in the Appendix at the end of this presentation, which use a blended statutory income tax rate of 26.14% and excludes one-time merger related items. See the non-GAAP reconciliation calculations included in the Appendix at the end of this presentation, which use a blended statutory income tax rate of 26.14% and excludes merger related items.

Source S&P Capital IQ: Market data as of 12/31/2019 and 07/29/2022

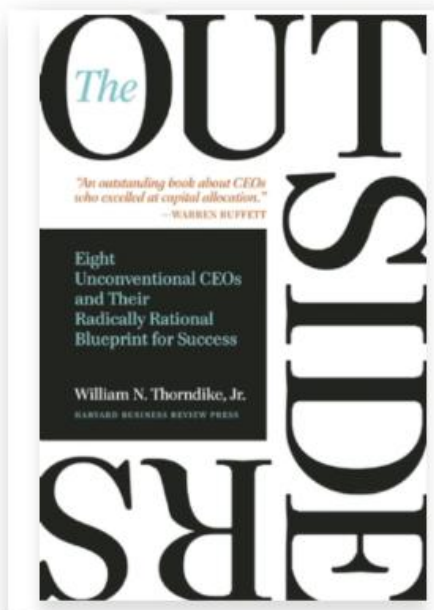
Simple, Focused, and Disciplined

- Target Customer**
- Small to mid-sized businesses generally with \$5-250MM in revenue and their owners/management
 - Professionals
 - Commercial real estate investors
 - Relationship retail

- Strategy**
- Provide a relationship-based and highly personal banking experience
 - Win through responsiveness, flexibility, and customer service
 - Seek low-cost deposits and operate efficiently
 - Invest/lend prudently; never sacrificing risk adjusted returns for growth

- Delivery**
- Hire well; attract and retain highly-effective employees
 - Focus on where we can find the best people; not filling in a geographic map
 - Limit bricks and mortar to strategically located offices
 - Enable technology to provide a 'WOW!' employee and customer experience

- Goals**
- Meaningful relationships and outstanding customer service
 - High returns on capital
 - Stable growth in earnings and tangible book value per share
 - Disciplined capital allocation



*"In assessing performance, what matters isn't the absolute rate of return but the return relative to peers and the market. **You really only need to know three things to evaluate a CEO's greatness:** the compound annual return to shareholders during his or her tenure and the return over the same period for peer companies and for the broader market (usually measured by the S&P 500)."*

"CEOs need to do two things well to be successful: run their operations efficiently and deploy the cash generated by those operations."

"Capital allocation is a CEO's most important job."

"CEOs have five essential choices for deploying capital - investing in existing operations, acquiring other businesses, issuing dividends, paying down debt, or repurchasing stock..."

"Sometimes the best investment opportunity is your own stock."

Leadership Team

Executive Leadership	Title	Age	Financial Services Experience	Year Joined
Tim Schools	President & CEO	52	24	2019
Jennie O'Bryan	Chief Administrative Officer	56	38	2019
Kevin Lambert	Chief Credit Officer	58	36	2021
Mike Fowler	Chief Financial Officer	66	42	2020
John Davis	Chief Operations & Technology Officer	58	30	2019
Amy Goodin	Chief Risk Officer	50	22	2000

Market Leadership	Title	Age	Financial Services Experience	Year Joined
Mike Hill	East Tennessee Market President	54	28	2020
Ken Webb	Middle Tennessee Market President	68	45	2008
Chris Tietz	Chief Credit Policy Officer & EVP Specialty Banking	59	36	2016

2Q22 Financial Results



Executing on strategic objectives

- Enhance profitability and earnings consistency
- Accelerate organic growth
- Maintain sound risk management
- Execute disciplined capital allocation

Delivering high performance

- Earnings per share of \$0.45 with minimal contribution from Specialty Banking businesses
- PTPPA and ROAA of 1.70% and 1.28%, respectively
- ROATCE of 12.74%, despite ~200 basis points of excess capital

Proactively managing risk

- Record low past due ratio of 0.12%
- Modestly asset sensitive balance sheet

Deploying capital in a disciplined manner

- Investments in loan capabilities produced 19.8% average and 16.9% EOP linked-quarter annualized loan growth versus 1Q22 (excluding PPP and the \$106.9MM transfer of Tri-Net loans to held for investment)
- Paid \$0.10 per share dividend, an increase from the prior quarter of \$0.06
- Repurchased 261,900 shares during the quarter; 299,206 shares through June 30, 2022
- Announced Asheville and further Chattanooga expansion

Scorecard

Four Key Drivers

REVENUE GROWTH⁽¹⁾

Target: >=5%
2Q22 YTD: (7.0%)

NET INTEREST MARGIN

Target: >=3.60%
2Q22: 3.41%

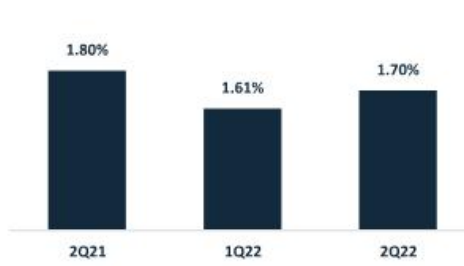
EFFICIENCY

Target: <=55%
2Q22: 56.32%

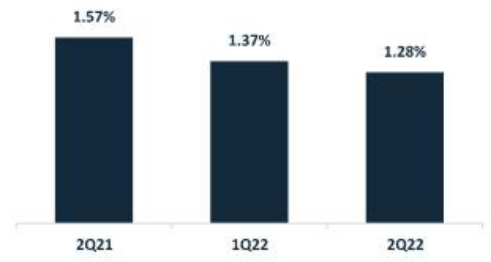
NET CHARGE OFFS

Target: <=0.25%
2Q22: 0.00%

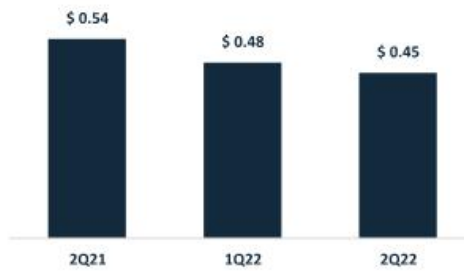
Pretax Preprovision Income / Assets



Return on Average Assets



Diluted Earnings Per Share



Tangible Book Value per Share



(1) Year over year
(2) Tangible book value per share of common stock excluding after-tax unrealized available for sale investment (gains) losses

Key Performance Indicators

(Dollars in millions, except for per share data)		2Q22	1Q22	2Q21
Profitability	Net Interest Margin ⁽¹⁾	3.41%	2.97%	3.26%
	Efficiency Ratio ⁽²⁾	56.32%	58.67%	57.97%
	Pretax Preprovision Income / Assets ⁽³⁾	1.70%	1.61%	1.80%
	Return on Average Assets	1.28%	1.37%	1.57%
	Return on Average Tangible Equity	12.74%	13.02%	15.63%
Growth	Total Assets (Avg)	\$3,129	\$3,153	\$3,079
	Total Deposits (Avg)	\$2,665	\$2,705	\$2,662
	Total Loans HFI (Avg) (Excl PPP)	\$2,144	\$1,988	\$1,765
	Diluted Earnings per Share	\$0.45	\$0.48	\$0.54
	Tangible Book Value per Share	\$14.17	\$14.49	\$14.03
Soundness	Net Charge-Offs to Average Loans (Annualized)	0.00%	0.01%	0.01%
	Non-Performing Assets / Loans + OREO	0.11%	0.18%	0.22%
	Allowance for Loan Losses + Fair Value Mark / Loans Excl PPP	1.09%	1.16%	1.47%
	Common Equity Tier 1 Capital	12.87%	13.58%	13.78%
	Total Risk Based Capital	14.79%	15.60%	16.13%

(1) Calculated on a tax equivalent basis

(2) Efficiency ratio is Noninterest expense divided by the sum of net interest income and noninterest income

(3) Pre-tax Pre-provision Operating ROA calculated as ROA excluding the effect of provision and income tax expense

History:

- Tri-Net generates interest and fee income by originating & selling high quality, homogeneous, fixed rate commercial real estate loans for properties on long term NNN leases to national tenants
- Tri-Net began over 10 years ago at another institution and has generated more than \$25 million of cumulative revenue with no credit losses since joining CapStar in 4Q16
- Tri-Net has not operated with an interest rate risk program nor been materially impacted by prior rate cycles

Recent Events:

- The rapid 2022 increase in market rates reduced the value of Tri-Net's loans causing the Company to pause new production in early 3Q22 until the market for these loans stabilizes
- In 2Q22, \$106.9 million of Tri-Net loans with an average yield of 3.53% were transferred from held for sale to held for investment, generating a \$187 thousand mark to market loss and recording a 25bp allowance
- On July 28th, the Company entered into an agreement to sell \$64.8 million of Tri-Net loans held for sale with a yield of 4.20% for an after-tax loss of \$1.2 million

Outlook:

- The remaining exposure includes \$8.6 million of loans held for investment with an average yield of ~4.25% and an additional \$24.9 million of loans that have not yet closed
- The rates on the \$24.9 million will fix shortly before closing based on a spread versus 10 year Treasuries, subject to a floor, with an anticipated rate of approximately 4.40% based on Treasuries on July 28
- The Company is evaluating options to sell or place these remaining loans in held for investment and is pursuing hedging strategies to mitigate future market risk at such time the Company reenters the market

Favorable Market Position





- Big enough to compete, small enough to win on flexibility and responsiveness
- Positioned in four of the most attractive markets in two of the top states to do business
- Positive competitive trends present tremendous opportunities for customers and talent
 - Largest banks continue to lose market share
 - Largest Tennessee-based bank announced sale to foreign entity in 1Q22
 - Community banks continue to decline in number
 - A number of banks are working through management succession
- Significant excess capital and capital generation to support growth

According to the U.S. Census Bureau (from 2020 to 2021), the **South** was the most populous of the nation's four regions and the only region that had positive net domestic migration (movement of people from one area to another within the U.S.); **North Carolina ranked 4th and Tennessee ranked 8th in the nation for numeric population growth.**

AMERICA'S TOP STATES FOR BUSINESS 2022								
OVERALL RANK ↓	STATE ↓	WORKFORCE ↓	INFRA-STRUCTURE ↓	COST OF DOING BUSINESS ↓	ECONOMY ↓	LIFE, HEALTH & INCLUSION ↓	TECHNOLOGY & INNOVATION ↓	BUSINESS FRIENDLINESS ↓
1	North Carolina	12	17	26	1	28	5	22
2	Washington	4	29	33	3	6	2	31
3	Virginia	11	9	25	20	13	17	6
4	Colorado	1	16	36	11	12	9	16
5	Texas	2	14	12	8	49	4	34
6	Tennessee	15	8	8	2	42	28	23
7	Nebraska	32	22	16	13	7	24	12
8	Utah	8	32	17	6	29	26	10
9	Minnesota	21	4	41	16	5	6	32
10	Georgia	3	11	38	7	39	12	32



America's Top States for Business

- North Carolina and Tennessee ranked #1 and #6 overall
- North Carolina and Tennessee ranked #1 and #2 in Economy



Best State Rankings

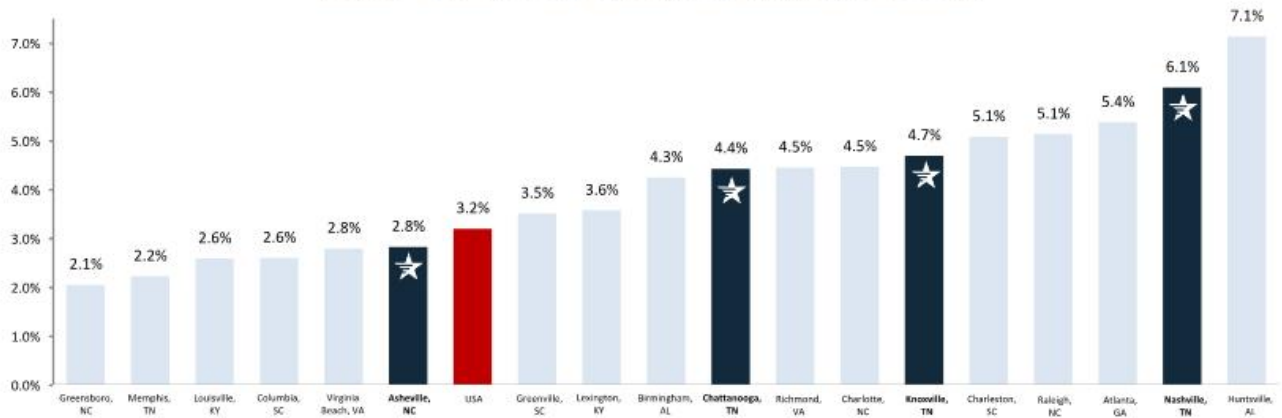
- Tennessee ranked #1 and North Carolina #5 nationally for Long-Term Fiscal Stability



States Americans Headed to Most

- Tennessee ranked #3 and North Carolina #19 nationally for relocations in 2021
- Tennessee was #1 and North Carolina #9 in 2020

2022 - 2027 Projected Population Growth



Total Deposits in Market

1	Charlotte, NC	\$314.9 bil
2	Atlanta, GA	\$271.1 bil
3	Richmond, VA	\$127.3 bil
4	Nashville, TN	\$89.1 bil
5	Birmingham, AL	\$54.5 bil
6	Memphis, TN	\$40.8 bil
7	Louisville, KY	\$39.1 bil
8	Raleigh, NC	\$38.9 bil
9	Virginia Beach, VA	\$31.5 bil
10	Columbia, SC	\$26.7 bil
11	Knoxville, TN	\$23.8 bil
12	Greenville, SC	\$23.5 bil
13	Charleston, SC	\$20.4 bil
14	Greensboro, NC	\$17.1 bil
15	Chattanooga, TN	\$13.9 bil
16	Lexington, KY	\$13.4 bil
17	Huntsville, AL	\$11.5 bil
18	Asheville, NC	\$10.8 bil

Sources: S&P Capital IQ, FDIC Deposit Market Share Report (June 30, 2021)
Includes all MSAs located in AL, GA, KY, NC, SC, TN, and VA with 2021 population greater than 750,000; includes Asheville, NC, Chattanooga, TN and Lexington, KY

Deposits and Key Demographics by County⁽¹⁾

County	MSA	Deposits In Market (\$000)	Market Rank (#)	2022 Population (000)	2022-2027 Projected Population Change (%)	2022 Median HH Income (\$)	2022-2027 Projected HH Income Change (%)
Metro Markets							
Davidson	Nashville	\$1,328,712	10	702.9	4.5%	73.1	17.5%
McMinn	Athens	400,978	1	54.9	3.8%	49.9	11.7%
Sumner	Nashville	197,598	9	202.2	7.1%	76.6	12.2%
Williamson	Nashville	196,084	12	256.3	7.6%	120.8	4.7%
Bradley	Cleveland	47,015	9	111.1	5.1%	60.3	11.0%
Rutherford	Nashville	35,628	15	352.6	7.4%	76.5	13.8%
Knox	Knoxville	12,403	26	484.7	5.2%	66.1	11.1%
Hamilton ⁽²⁾	Chattanooga	-	-	378.6	5.1%	64.5	10.0%
Buncombe ⁽³⁾	Asheville	-	-	466.8	2.8%	62.6	11.9%
Community Markets							
Coffee	Tullahoma	168,150	1	58.9	5.5%	59.1	9.9%
Monroe	---	122,483	4	47.9	4.3%	49.1	9.9%
Lawrence	Lawrenceburg	110,707	3	45.1	4.4%	49.3	11.9%
Cannon	Nashville	99,599	1	15.2	5.5%	62.1	7.2%
Wayne	---	70,985	3	16.5	1.0%	47.0	13.1%

(1) FDIC Deposit data as of June 30, 2021; Source: S&P Capital IQ
 (2) Announced expansion into Chattanooga (Hamilton County) in October 2021
 (3) Announced expansion into Asheville (Buncombe County) in July 2022

Balance Sheet Strength



Strategy

- Emphasizing a deposit first culture
- Increasing importance of DDA and core funding
- Disciplined usage of alternative funding sources

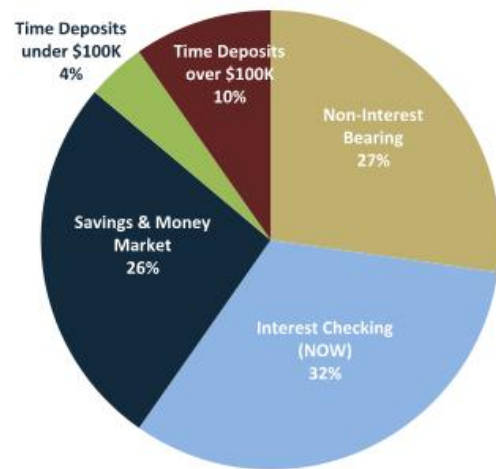
Pricing

- Implemented pricing discipline
- Proactive monitoring of market competition

Portfolio Characteristics

- Long-time loyal customers within community markets
- Strong treasury management and digital banking capabilities

Deposit Composition



End of Period Balances as of
June 30, 2022

Credit Culture

- Experienced bankers and underwriters
- Diversify by type, sector, and geography
- Collateral and guarantees standard
- Big bets discouraged
- Participations and shared national credits avoided

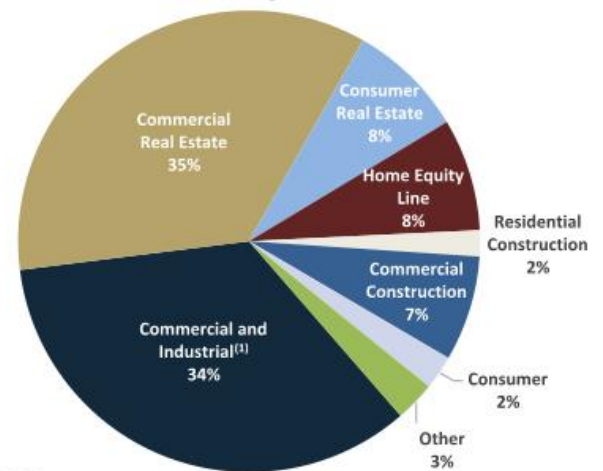
Underwriting and Portfolio Management

- Weekly credit committee; approves relationships > \$4MM
- Centralized consumer and small business underwriting
- Monthly asset quality reviews
- Continuous independent external loan review
- Annual external stress test

Loan Portfolio Summary⁽²⁾

- Past due loans as a % of loans held for investment totaled 0.12%
- Loan losses averaging < \$81K over last 8 quarters
- In-market loans at 96%⁽³⁾
- Shared national credits < 1.5%

Loan Composition



End of Period Balances as of
June 30, 2022

⁽¹⁾ Commercial & Industrial includes Commercial & Industrial loans and Owner Occupied CRE loans

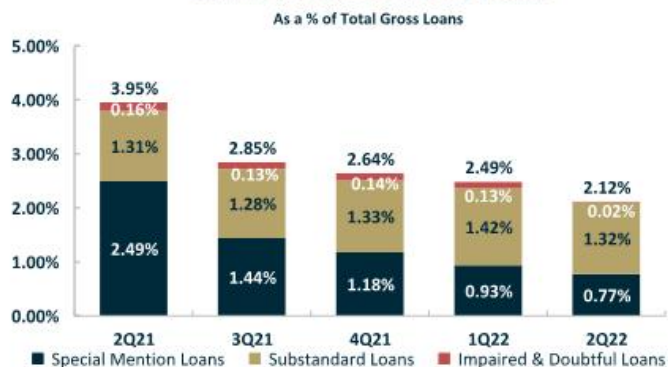
⁽²⁾ As of June 30, 2022

⁽³⁾ Excludes the 2Q22 movement of Tri-Net loans

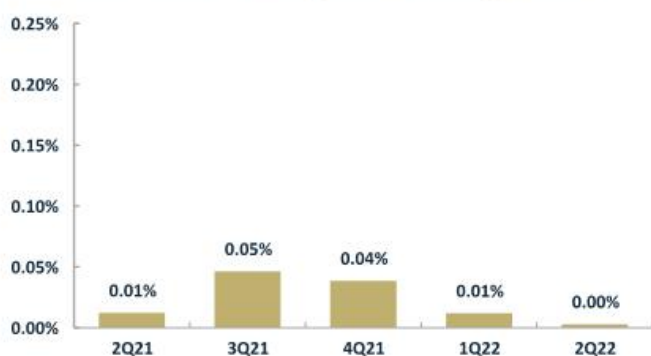
Past Due Trend



Criticized & Classified Loan Trends



Annualized Net Charge-Offs / Average Loans

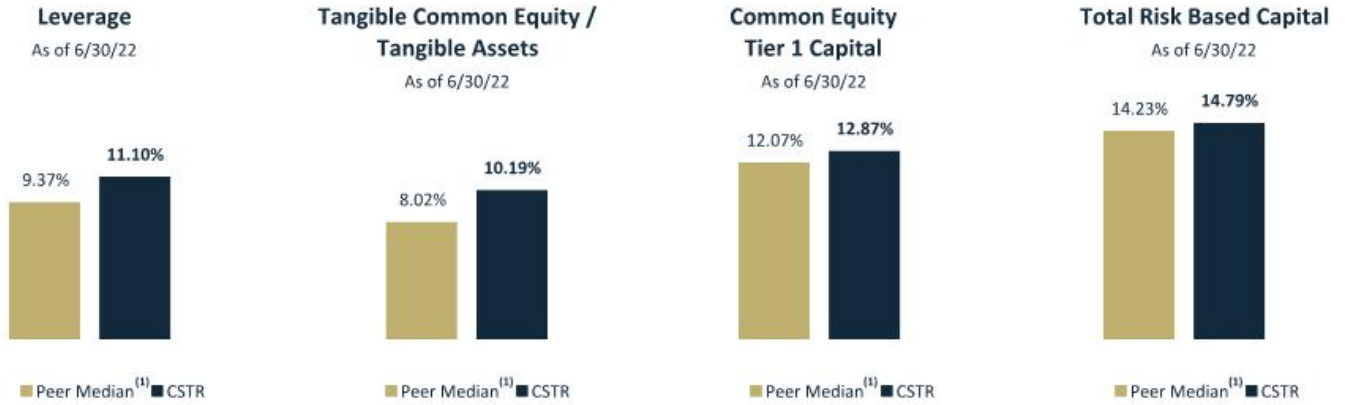


- Two consecutive quarters of record low past dues
- Past dues >90 days 0.02%
- Net charge-offs remained low and have averaged less than \$81K over the last 8 quarters
- Two recent independent loan reviews with no non-pass downgrades
- Independent stress test in process

Profitability Initiatives



Net Interest Margin	<ul style="list-style-type: none">• Creating deposit first culture• Implemented deposit pricing disciplines• Improved loan generation capabilities• Managing interest rate risk close to neutral
Productivity	<ul style="list-style-type: none">• Adopting peer benchmarking culture• Aligning incentives and increasing accountability• Increased focus on share of wallet• Implementing productivity measurements for all positions• Reviewing 100% of operating expenses
Capital Allocation	<ul style="list-style-type: none">• Evaluating strategies for excess capital and future capital generation• Investing in our core business through additional bankers in Asheville, Chattanooga, Knoxville, and Nashville• Established dividend guidelines targeting a 10-35% payout ratio• Defined share repurchase parameters to allow us to be opportunistic



1 Internal Investment

- Primary Focus – investing in our core business
- Seeking organic growth that meets or exceeds our cost of capital
- Knoxville, Chattanooga and Rutherford/Williamson markets current loan outstandings ~\$542MM in 27 months

2 Dividends

- Targeting 10-35% payout ratio
- Paid \$0.10 dividend per share in 2Q22, an increase from \$0.06

3 Share Repurchase

- At times, our stock is our best investment
- \$30MM authorization
- 299,206 shares purchased year-to-date through June 30, 2022
- \$23.9MM remaining

4

M&A

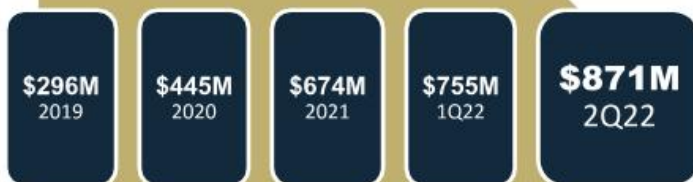
- Must have strong strategic rationale
- Disciplined pricing

(1) Source: S&P Capital IQ, Peer Medians based on Selected Nationwide Major Exchange Banks and Thrifts with Assets \$2.0 Billion - \$6.5 Billion as of 2Q22 and 1Q22 for banks that have not yet reported

Growth Opportunities



Annualized Loan Production



Increasing core banking capabilities

- Accelerating loan production

Stronger line-up of high-performing bankers

- From 21 in 2020 to 33 bankers today
- Average pipeline per banker has increased from \$12MM to \$18MM
- Targeting minimum pipelines and portfolios of \$10MM and \$100MM each



New Market Progress

- Entered *Knoxville* in February 2020 with loans totaling \$185MM at June 30, 2022
- Entered *Rutherford/Williamson County* markets in October 2020 with loans totaling \$174MM at June 30, 2022
- Entered *Chattanooga* in November 2021 with loans totaling \$184MM at June 30, 2022; announced expansion in July 2022
- Announced entry into *Asheville* in July 2022

De Novo Lift-out Experience



	TARGET	Chattanooga	Knoxville
Pretax Preprovision Breakeven	9 months	✓ 5 months	✓ 7 months
Pretax Preprovision Earnback	18 months	✓ 7 months	✓ 12 months
Net Income Breakeven	15 months	NA	✗ 18 months
Net Income Earnback	30 months	NA	✓ 22 months
IRR	30%+	NA	NA

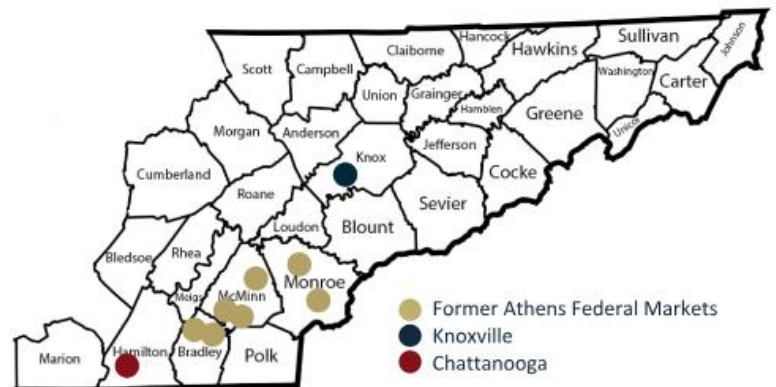
Asheville Expansion

- Led by one Commercial Relationship Manager, hired to grow and serve Asheville customers
- Strategically:
 - Consistent with our message of investing excess capital in local market, core banking
 - With Chattanooga and Knoxville, demonstrates quality high-quality lift-out experience
 - Low risk vs acquisitions
 - Diversifies CapStar’s markets and revenues
 - Twelve community banks have been acquired since 2008
 - Commercial customers now frequently served from Charlotte



Chattanooga Expansion

- Following 4Q21 successful entry into Chattanooga, added four additional relationship managers to our existing five to grow and serve Chattanooga customers
- Strategically:
 - Consistent with our message of investing excess capital in local market, core banking
 - With Knoxville, demonstrates quality high-quality lift-out experience
 - Low risk vs acquisitions
 - Diversifies CapStar's markets and revenues
 - Complimentary to Athens Federal and Knoxville investments
 - Provides strong in-state loan potential for current excess liquidity
- Results:
 - \$184MM in loans; \$18MM in deposits as of June 30, 2022



- Initial Chattanooga hires and Knoxville's EPS net contribution in 2Q22 was approximately \$0.01
- Many variables will influence future results, including the potential for an economic slowdown and recession
- In a stable economic environment, we expect the range of incremental benefit to be approximately:
 - 2H22 \$0.03
 - 2023 \$0.15
 - 2024 \$0.25
 - 2025 \$0.35

- 3Q22 will include investment in Asheville and further investment in Chattanooga
- Many variables will influence future results, including the potential for an economic slowdown and recession
- In a stable economic environment, we expect the range of incremental benefit to be approximately:
 - 2H22 (\$0.03)
 - 2023 (\$0.01)
 - 2024 \$0.05
 - 2025 \$0.10

Specialty Banking

- Specialty Banking businesses have been valuable contributors. Commercial Real Estate, Mortgage, Tri-Net, Government Guaranteed Lending, Valley Title, and Southland Finance
- Record performances in 2020 and 2021, though 2Q22 challenges for Mortgage and Tri-Net are expected to persist near-term
- Recently dedicated Executive to lead strategy and partner with experienced management teams to execute growth initiatives



Shareholder Performance



Aided by expanded institutional research

- Added three firms over the past year increasing coverage to six firms

Attractive Growth Opportunities Remain, and Core Bank Performance Continues to Impress - Given the recent expansion into Asheville, key hires in Chattanooga + Nashville, and general demographics of CapStar's footprint, we think the bank is positioned to grow loans at a disproportionate rate over the next 2+ years while delivering solid profitability ... Simply put, we believe CSTR has become well-managed bank that operates in fantastic growth markets - which creates tremendous scarcity value for the franchise.

- Piper Sandler (July 22, 2022)

Story is Turning into One of the Most Attractively Positioned Banks Geographically. While the markets CSTR is currently in and recently expanded into are highly competitive, we think the growth opportunity path from here is significantly above most peers. CSTR remains a favorite small-cap name given strong profitability, a solid and growing profile in attractive markets in TN and western NC, and ample capital position.

- Hovde (July 25, 2022)

New Markets Adding Significantly to Growth and EPS Outlook. CSTR's hiring efforts and expansion into new markets (Chattanooga, Knoxville and Asheville) are adding to growth YTD and the outlook as CSTR put up another +30% loan growth quarter. CSTR entered Chattanooga in 4Q21 and this market already has \$188mm in loans and \$13mm in deposits and was breakeven to PPNR within 5 months.

- Keefe, Bruyette & Woods (July 24, 2022)

CSTR continues to expand into new de novo markets. The company is opening a new Asheville office and has recently hired more employees in Chattanooga. **The Knoxville and Chattanooga markets contributed \$0.01 of EPS in 2Q22.**

- Truist (July 25, 2022)

We continue to recommend CSTR shares with a BUY rating as profitability still remains strong despite our modest reduction in forward estimates. Core ROA rises from 1.28% in 2Q to the 1.50%+ range in the latter half of 2022 as multiple recent team lift outs drive continued Loan and Deposit growth.

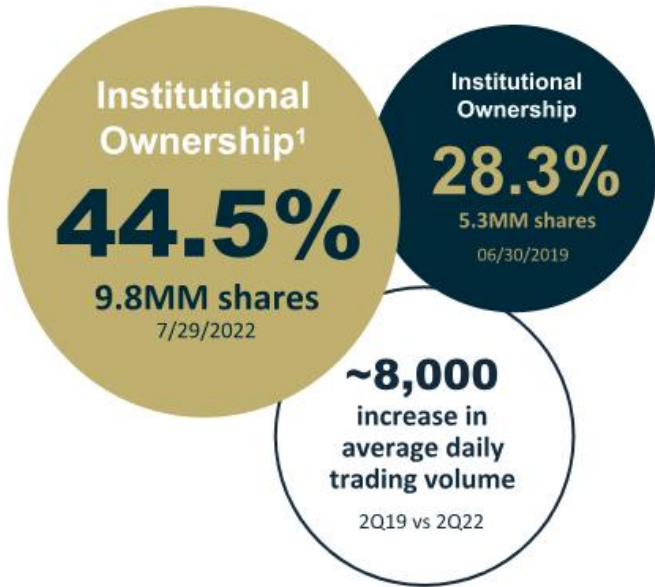
- Janney (July 22, 2022)

... we expect loan growth to remain the main tailwind, even in a slowing economy, given the resiliency and vibrancy of CSTR's core metro Nashville market, and likely increasing contributions from the expansion markets (i.e., Knoxville, Chattanooga, and Asheville).

Additionally, as CSTR continues to put its excess capital to work, and as the expansion markets steadily mature and gain scale, we view this as a natural tailwind for core profitability rather than a drag.

- DA Davidson (July 22, 2022)

Superior Shareholder Results



(1) Source: S&P Capital IQ

Looking Forward



As of July 2022	
Economy	<ul style="list-style-type: none"> • Increase in the Fed Funds rate over the next year with a flattening of the yield curve • A potential for slower economic growth or recession
Loan Growth	<ul style="list-style-type: none"> • Targeting low to mid double-digit growth with appropriate spreads to align with funding strategy
Deposit Growth	<ul style="list-style-type: none"> • Continuing to develop deposit capabilities to provide an improved long-term funding base • Disciplined use of alternative funding such as brokered CDs and wholesale funding
Net Interest Income	<ul style="list-style-type: none"> • Strong loan pipeline and production provide opportunity for continued NII growth • Loan pricing tailwind as competitors respond to dramatic recent market rate increases • NII benefits modestly from parallel rate increases though declines modestly for a curve flattening scenario
Provision Expense	<ul style="list-style-type: none"> • Continued low net charge-offs and stable credit trends though not immune to economic conditions • Adoption of CECL 1/1/23
Non-Interest Income	<ul style="list-style-type: none"> • Anticipate Mortgage being breakeven to slightly positive the remainder of the year due to reduced demand and thinner spreads. Favorable long-term outlook given strong markets, strength of Mortgage team, and purchase money focus. • Working through remaining Tri-Net volumes booked during the recent volatile rate period and have ceased production until we have observed market stabilization. Evaluating hedging strategies for future production. • Quarterly SBA fees approximating 1H22 total going forward.
Non-Interest Expense	<ul style="list-style-type: none"> • Bank-only expense of approximately \$16-\$16.5MM per quarter.
Income Taxes	<ul style="list-style-type: none"> • Expected tax rate to remain at approximately 20% for 2022
Capital	<ul style="list-style-type: none"> • Progression toward targeted capital levels through loan growth, in-market and new market lift-outs, increased dividends, and share repurchases

Quality Management Team

- Strong operational and capital allocation experience
- Insiders own ~10% of the company
- Shareholder-friendly culture

Catalyst for Improved Profitability and Growth

- Opportunity to lever expenses from bankers added in 2021 and 2022
- Excess capital levels available to support balance sheet growth or share repurchases
- Specialty Banking businesses provided limited contribution in 2Q22

Repeatable Investment Opportunities

- Beneficiary of significant in-migration and growing number of dissatisfied large regional bank customers
- Lift-out opportunities of bankers who value an entrepreneurial culture and size where they make an impact
- M&A available to capitalize on continued consolidation

Attractive Valuation

- Strong financial performance and growth metrics
- Attractive footprint with considerable scarcity value
- Opportunity for superior shareholder returns through earnings growth and multiple expansion

Appendix:



- Founded in 1784 and dubbed *The Land of the Sky*, Asheville is North Carolina's fifth largest MSA in population size (~467,000) with total deposits of ~\$10.8 bil.
- Cited by *Forbes* as one of the top 15 "Places for Business and Careers in the U.S." in 2021.
- Ranked fourth in *Realtor.com's* nationwide analysis of the "Top 10 Cities Job Seekers are Now Flocking To."
- Named fifth among top 100 in "America's Best Small Cities" listing by *bestcities.org*.
- Recognized by *U.S. News and World Report* as one of the Top 50 Best Places to Live in 2021 based on affordability, job prospects and desirability.
- Rated #19 Best Place to Live by *livability.com* in 2021.
- Ranked as one of the nation's Fastest Growing Tech Hubs (7th in the U.S. and 1st in the state of NC) by *LinkedIn*.
- Driven by steady population growth, healthcare, manufacturing and tourism, Asheville boasts a \$17 bil economy - one of the fastest growing in the U.S.
- Situated within of the nation's epicenters for higher education, 57% of Asheville's population (age 25+) has an associate's degree or higher (compared to 39% in the U.S.).

Notable companies operating in Asheville MSA



- Chattanooga is Tennessee's **fourth largest MSA in population size (578,399) and total deposits (\$13.9 bil)**
- Cited by *SmartAssets* as one of the nation's **top 20 best cities for young professionals**
- Named one of the **"Top 45 Places to Go in the World"** by the *New York Times*
- Recognized by *Niche* as one of the **nation's best cities to retire in America** in 2021
- Dubbed "Gig City" when it was the first to implement a **citywide gigabit network** – now the fastest and least expensive high speed internet service in the U.S.
- Distinguished by an **authentic arts scene** with events such as the 7 Bridges Marathon and Riverbend Music Festival attracting thousands to the city each year
- Enacted a series of bold sustainability policies as a pioneer in the **green urban policy** now termed a *green renaissance* for its focus on clean living
- Known as the **Scenic City**, Chattanooga is recognized as one of America's most breathtaking cities, tucked between the unique ridge-and-valley portion of the Appalachian mountains and the majestic Tennessee river with dozens of tourist destinations

Notable companies operating in Chattanooga MSA



Attractive Markets: Knoxville MSA

- Knoxville is Tennessee's **third largest MSA in population size (893,411) and total deposits (\$23.8 bil)**
- Cited by *U.S. News & World Report* as one of the nation's **top 50 places to live**
- Named **#2 Coolest City with Lowest Cost of Living** in the U.S. by PureWow and **Top 20 Cities People Moved To** in 2021 (*Updater*)
- Recognized by *Forbes and Livability* as one of the **nation's most recession resistant cities**
- Knoxville MSA **cost of living** ranks 4% below the national average
- Knoxville is home to cable TV's **HGTV**, one of the fastest growing networks in cable history
- **Worldwide brands** including Bush Brothers and Company (Bush's Baked Beans), Petro's Chili & Chips and Pilot Corporation were founded and remain headquartered in Knoxville
- Knoxville is recognized as the **gateway to the Great Smoky Mountains** and hundreds of East Tennessee tourist destinations, including Gatlinburg and Sevierville attractions

Notable companies operating in Knoxville MSA



Attractive Markets: Nashville MSA

- Nashville is Tennessee's **largest MSA in population size (2,015,914) and total deposits (\$89.1 bil)**
- Ranked **#2 Best Job Market in the U.S.** for large cities by *The Wall Street Journal, 2022*
- Ranked **Top 10 City to Live After the Pandemic** by the *Today Show, 2021*
- Nashville MSA job growth in top 5% of all metro areas across entire U.S. over the last 5 years; ranked **#1 Metro for economic strength – POLICOM, 2020**
- Recognized by *Updater* in the **Top 10 Cities People Moved To** in 2020.
- Named **#1 City for Job Seekers** in 2020 and **#2 Best Place for New Businesses.**
- *Wall Street Journal* ranked Nashville the **2nd Hottest Job Market in the country** in 2020.
- Nashville is home to **10 Fortune 1000 companies**, including 5 Fortune 500 headquarters.
- Davidson, Williamson and Rutherford (within Nashville MSA) are **Tennessee's fastest-growing counties– TN Ledger, 2020**
- Williamson County ranked **top 10 for job growth and wealthiest** in entire U.S., fastest-growing in TN

Notable companies operating in Nashville MSA



Non-GAAP Financial Measures

	June 30, 2022	March 31, 2022	December 31, 2021	September 30, 2021	June 30, 2021
(Dollars in thousands, except per share information)					
TANGIBLE EQUITY					
Total Shareholders' Equity	\$ 357,735	\$ 368,917	\$ 380,094	\$ 370,328	\$ 359,752
Less: Intangible Assets	46,883	47,313	47,759	48,220	48,697
Tangible Equity	310,852	321,604	332,335	322,108	311,055
TANGIBLE EQUITY TO TANGIBLE ASSETS					
Tangible Equity	\$ 310,852	\$ 321,604	\$ 332,335	\$ 322,108	\$ 311,055
Total Assets	3,096,537	3,190,749	3,133,046	3,112,127	3,212,390
Less: Intangible Assets	46,883	47,313	47,759	48,220	48,697
Tangible Assets	3,049,654	3,143,436	3,085,287	3,063,907	3,163,693
Tangible Equity to Tangible Assets	10.19%	10.23%	10.77%	10.51%	9.83%
TANGIBLE BOOK VALUE PER SHARE, REPORTED					
Tangible Equity	\$ 310,852	\$ 321,604	\$ 332,335	\$ 322,108	\$ 311,055
Shares of Common Stock Outstanding	21,934,554	22,195,071	22,166,129	22,165,760	22,165,547
Tangible Book Value Per Share, Reported	\$14.17	\$14.49	\$14.99	\$14.53	\$14.03

Non-GAAP Financial Measures

	Three Months Ended				
	June 30, 2022	March 31, 2022	December 31, 2021	September 30, 2021	June 30, 2021
(Dollars in thousands, except per share information)					
TANGIBLE BOOK VALUE PER SHARE, ADJUSTED					
Tangible Equity	\$ 310,852	\$ 321,604	\$ 332,335	\$ 322,108	\$ 311,055
Add: After-Tax Unrealized Available For Sale Investment (Gains) Losses	37,034	23,041	2,978	1,209	(374)
Tangible Equity Less After-Tax Unrealized Available For Sale Investment (Gains) Losses	347,886	344,645	335,313	323,317	310,681
Shares of Common Stock Outstanding	21,934,554	22,195,071	22,166,129	22,165,760	22,165,547
Tangible Book Value Per Share, Adjusted	\$15.86	\$15.53	\$15.13	\$14.59	\$14.02
RETURN ON AVERAGE TANGIBLE EQUITY (ROATE)					
Total Average Shareholders' Equity	\$ 361,150	\$ 380,039	\$ 377,357	\$ 367,807	\$ 358,850
Less: Average Intangible Assets	47,160	47,604	48,054	48,527	49,012
Average Tangible Equity	313,990	332,435	329,303	319,280	309,838
Net Income	9,972	10,673	12,470	13,102	12,076
Return on Average Tangible Equity (ROATE)	12.74%	13.02%	15.02%	16.28%	15.63%

Non-GAAP Financial Measures

	Three Months Ended					Twelve Months Ended
	June 30, 2022	March 31, 2022	December 31, 2021	September 30, 2021	June 30, 2021	December 31, 2019
(Dollars in thousands, except per share information)						
OPERATING NET INCOME						
Net Income	\$ 9,972	\$ 10,673	\$ 12,470	\$ 13,102	\$ 12,076	\$ 22,422
Add: Merger Related Expense	-	-	-	-	256	2,654
Less: Income Tax Impact	-	-	-	-	(67)	(694)
Operating Net Income	9,972	10,673	12,470	13,102	12,265	24,382
OPERATING DILUTED NET INCOME PER SHARE						
Operating Net Income	\$ 9,972	\$ 10,673	\$ 12,470	\$ 13,102	\$ 12,265	\$ 24,382
Average Diluted Shares Outstanding	22,074,260	22,254,644	22,221,989	22,218,402	22,198,829	18,613,224
Operating Diluted Net Income per Share	\$0.45	\$0.48	\$0.56	\$0.59	\$0.55	\$1.31
OPERATING RETURN ON AVERAGE ASSETS (ROAA)						
Operating Net Income	\$ 9,972	\$ 10,673	\$ 12,470	\$ 13,102	\$ 12,265	\$ 24,382
Total Average Assets	3,128,864	3,153,320	3,159,308	3,171,182	3,078,748	2,007,327
Operating Return on Average Assets (ROAA)	1.28%	1.37%	1.57%	1.64%	1.60%	1.21%

Non-GAAP Financial Measures



	Three Months Ended					Twelve Months Ended
	June 30, 2022	March 31, 2022	December 31, 2021	September 30, 2021	June 30, 2021	December 31, 2019
OPERATING NONINTEREST EXPENSE						
Noninterest Expense	\$ 17,075	\$ 17,736	\$ 18,682	\$ 18,366	\$ 19,080	\$ 61,995
Less: Merger Related Expense	-	-	-	-	(256)	(2,654)
Operating Noninterest Expense	17,075	17,736	18,682	18,366	18,824	59,341
OPERATING NONINTEREST EXPENSE / AVERAGE ASSETS						
Operating Noninterest Expense	\$ 17,075	\$ 17,736	\$ 18,682	\$ 18,366	\$ 18,824	\$ 59,341
Total Average Assets	3,128,864	3,153,320	3,159,308	3,171,182	3,078,748	2,007,327
Operating Noninterest Expense / Average Assets	2.19%	2.28%	2.35%	2.30%	2.45%	2.96%
OPERATING EFFICIENCY RATIO						
Operating Noninterest Expense	\$ 17,075	\$ 17,736	\$ 18,682	\$ 18,366	\$ 18,824	\$ 59,341
Net Interest Income	24,440	21,140	22,992	22,964	23,032	67,748
Noninterest Income	5,876	9,089	11,134	11,651	9,883	24,274
Total Revenues	30,316	30,229	34,126	34,615	32,915	92,022
Operating Efficiency Ratio	56.32%	58.67%	54.74%	53.06%	57.19%	64.49%

Non-GAAP Financial Measures



(Dollars in thousands, except per share information)	Twelve Months Ended December 31, 2019			Three Months Ended June 30, 2022		
	CapStar Financial	Tri-Net, GGL, Mortgage, PPP	Bank Only	CapStar Financial	Tri-Net, GGL, Mortgage, PPP	Bank Only
OPERATING NET INCOME, BANK ONLY						
Net Income, Bank Only	\$ 22,422	\$ 5,751	\$ 16,671	\$ 9,972	\$ 512	\$ 9,460
Add: Merger Related Expense	2,654	-	2,654	-	-	-
Less: Income Tax Impact	(694)	-	(694)	-	-	-
Operating Net Income, Bank Only	24,382	5,751	18,631	9,972	512	9,460
OPERATING DILUTED NET INCOME PER SHARE, BANK ONLY						
Operating Net Income, Bank Only	\$ 24,382	\$ 5,751	\$ 18,631	\$ 9,972	\$ 512	\$ 9,460
Average Diluted Shares Outstanding	18,613,224	18,613,224	18,613,224	22,074,260	22,074,260	22,074,260
Operating Diluted Net Income per Share, Bank Only	\$1.31	\$0.31	\$1.00	\$0.45	\$0.02	\$0.43
OPERATING RETURN ON AVERAGE ASSETS (ROAA), BANK ONLY						
Operating Net Income, Bank Only	\$ 24,382	\$ 5,751	\$ 18,631	\$ 9,972	\$ 512	\$ 9,460
Total Average Assets, Bank Only	2,007,327	130,635	1,876,692	3,128,864	185,565	2,943,299
Operating Return on Average Assets (ROAA), Bank Only	1.21%	4.40%	0.99%	1.28%	1.11%	1.29%

Bank Only excludes Tri-Net, Government Guaranteed Lending, Mortgage and PPP.

Peer Valuation

Financial data as of or for the three months ended June 30, 2022; Market data as of July 29, 2022

Selected Major Exchange Banks and Thrifts Headquartered in AL, FL, GA, KY, MS, NC, SC, TN, VA and WV with Total Assets \$2.0 Billion - \$6.5 Billion

Ticker	Company	City, State	Valuation					Balance Sheet		Capital			Profitability								
			Market Cap. (\$M)	Price to:			Div. Yield (%)	Total Assets (\$M)	NPAs / Assets (%) ¹	TCE / TA (%)	Tier 1 Lev. Ratio (%)	CET1 Ratio (%)	Total RBC Ratio (%)	Core ROAA 2Q22 (%)	Core ROAE 2Q22 (%)	Core ROATCE 2Q22 (%)	PTPP Inc. / AA 2Q22 (%)	Core ROAA LTM (%)	Core ROAE LTM (%)	PTPP Inc. / AA LTM (%)	
				TBV (%)	EPS (x)	2022E EPS (x)															2023E EPS (x)
CHCO	City Holding Co.	Charleston, WV	1,200	271	13.5	13.1	99.7	2.8	6,243	0.40	7.78	9.42	15.85	18.28	1.12	10.39	18.73	1.95	1.54	13.84	1.38
RBCAA	Republic Bancorp Inc.	Louisville, KY	885	107	13.2	11.2	77.8	3.0	6,112	0.44	13.55	13.15	16.88	18.13	1.30	10.85	11.45	1.35	1.37	10.20	1.79
FBMS	The First Bancshares	Hattiesburg, MS	595	158	9.8	8.9	67.6	2.5	6,037	0.52	6.43	8.23	13.13	17.80	1.50	11.37	16.96	1.42	1.13	10.18	1.75
CTBI	Community Trust Bancorp Inc.	Pikeville, KY	775	137	9.5	9.8	93.8	3.7	5,447	1.58	10.53	13.14	--	--	1.56	13.98	14.30	1.86	1.48	11.91	1.91
SMBK	SmartFinancial Inc.	Knoxville, TN	444	140	9.9	8.6	91.7	1.1	4,788	0.12	8.74	7.48	9.95	11.80	1.50	12.04	13.71	1.24	0.90	8.51	1.89
CCBG	Capital City Bank Group Inc.	Tallahassee, FL	549	197	13.5	11.7	98.8	2.0	4,354	0.23	6.54	8.77	13.07	16.07	0.94	10.08	12.68	1.20	0.83	9.64	1.18
CARE	Carter Bankshares	Martinsville, VA	343	103	8.8	7.4	77.5	--	4,123	4.61	8.10	9.68	12.70	13.96	0.83	9.25	12.40	1.44	0.86	0.14	1.18
SMMF	Summit Financial Group Inc.	Moorefield, WV	389	152	7.5	7.3	99.0	2.4	3,763	1.03	6.92	8.40	8.20	13.30	1.04	10.95	19.01	2.00	1.42	15.49	1.07
HTBI	HomeTrust Bancshares Inc.	Asheville, NC	373	104	10.2	10.0	74.0	1.6	3,549	0.47	10.31	10.74	10.83	11.41	1.45	15.88	5.01	1.07	0.97	8.67	1.82
SFST	Southern First Bancshares Inc.	Greenville, SC	357	126	10.1	9.0	68.2	--	3,288	0.20	8.90	9.71	11.33	13.97	2.05	22.17	10.28	1.50	1.75	18.64	3.33
FCBC	First Community Bankshares Inc.	Bluefield, VA	529	187	11.1	10.8	87.3	3.4	3,258	0.82	9.08	9.60	13.70	14.06	1.12	10.54	15.92	1.87	1.40	10.45	1.45
FRST	Primis Financial Corp.	McLean, VA	334	115	14.6	11.7	81.9	3.0	3,237	0.85	9.27	10.21	12.80	17.58	0.52	4.58	7.02	0.96	0.75	6.13	1.25
AMNB	American National Bankshares	Danville, VA	389	162	10.9	10.7	90.0	3.2	3,234	0.07	7.58	9.42	12.02	14.06	0.75	9.08	13.87	1.33	1.42	12.96	0.91
MCBS	MetroCity Bankshares Inc.	Doraville, GA	527	167	7.7	8.2	69.4	2.9	3,168	1.07	9.96	10.31	16.70	17.60	1.43	10.70	21.32	2.91	2.40	24.30	1.79
MVBF	MVB Financial Corp. ²	Fairmont, WV	395	154	22.2	10.0	73.3	2.1	2,893	0.85	8.90	9.15	--	--	1.08	11.43	16.24	0.21	0.33	3.58	1.81
CBAN	Colony Bankcorp Inc.	Fitzgerald, GA	255	147	10.0	8.5	74.1	3.0	2,728	0.51	8.52	10.74	12.39	16.55	0.03	0.30	7.53	0.73	0.85	9.85	0.23
BRBS	Blue Ridge Bankshares Inc.	Charlottesville, VA	280	123	--	--	77.7	3.3	2,800	0.50	8.23	10.64	--	13.29	0.51	5.70	2.27	1.35	1.14	13.31	1.06
PFHD	Professional Holding Corp.	Coral Gables, FL	309	148	13.5	11.3	91.4	--	2,662	0.07	7.89	8.10	--	12.80	1.63	9.44	13.72	1.63	0.82	9.66	2.10
CFFI	C&F Financial Corp.	Toano, VA	156	92	--	--	80.2	3.5	2,334	0.14	7.31	9.60	11.40	15.50	1.03	11.87	16.11	1.59	1.38	15.14	1.24
FVCB	FVCBankcorp Inc.	Fairfax, VA	268	141	11.0	11.1	87.4	--	2,306	0.17	8.25	10.98	--	--	0.99	10.82	13.58	1.74	1.25	12.54	1.64
	High		885	197	22.2	11.7	99.0	3.7	6,112	4.61	13.55	13.15	16.88	18.13	2.05	22.17	21.32	2.91	2.40	24.30	3.33
	Low		156	92	7.5	7.3	67.8	--	2,306	0.07	6.43	7.48	8.20	11.41	0.03	0.30	2.27	0.21	0.33	3.58	0.23
	Mean		429	140	11.4	9.8	82.2	2.5	3,889	0.74	8.48	9.91	12.49	14.62	1.12	10.41	12.61	1.45	1.18	11.84	1.54
	Median		389	141	10.2	10.0	89.2	2.9	3,258	0.59	8.23	9.71	12.50	14.51	1.08	10.82	13.71	1.42	1.14	10.20	1.61
Selected Nationwide Major Exchange Banks and Thrifts with Total Assets \$2.0 Billion - \$6.5 Billion (110 Companies)																					
	High		1,972	354	22.2	19.2	99.7	4.9	6,472	4.61	20.54	19.54	29.39	29.67	3.19	27.32	32.28	8.23	2.40	24.30	7.12
	Low		156	79	6.9	6.4	28.1	--	1,800	0.01	4.24	6.15	8.20	10.97	0.03	0.30	3.00	0.21	0.33	3.51	0.23
	Mean		459	149	10.5	8.5	82.7	2.8	3,738	0.45	8.34	9.71	12.69	15.14	1.23	12.47	14.07	1.67	1.23	12.40	1.66
	Median		389	141	9.8	9.0	84.6	2.8	3,251	0.31	8.90	9.37	12.07	14.23	1.18	11.97	13.87	1.53	1.17	12.42	1.54
CSTR	CapStar Fin Hldgs Inc	Nashville, TN	461	148	10.9	10.2	92.4	1.9	3,097	0.98	10.19	11.10	12.87	14.79	1.28	11.08	12.74	1.70	1.47	12.43	1.82

1) NPAs / Assets = (Nonaccrual Loans + TDR + OREO) / Total Assets

2) Financial information as of March 31, 2022

Source: S&P Capital IQ

Note: Selected regulatory capital information unavailable due to adoption of CBLR

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